

About Willdan

Willdan has had two primary objectives since our inception in 1964—ensuring the success of our clients and enhancing our surrounding communities. Working steadily toward these goals—primarily in engineering, planning, geotechnical, and building safety—we gained our notable reputation for technical excellence, cost effectiveness, and client responsiveness.

During the past decade, our nation has witnessed mounting fiscal and security concerns, as well as critical issues regarding both our man-made infrastructure and the natural environment. In response, Willdan has expanded our service offerings into several vital areas including:

- Financial and Economic Analysis
- Homeland Security
- Environmental Remediation
- Sustainability

We have crafted this set of integrated services so that, in the face of our evolving environment—whether economic, natural, or built—Willdan can continue to extend the reach and resources of our clients.



Engineering



Geotechnical



Sustainability



Financial



Homeland Security



Environmental



Solid Waste and Related Services

“A thorough solid waste contract compliance review prepared by Willdan uncovered several breaches of the franchise agreement by the City’s solid waste contractor. Willdan’s report was not only impressively comprehensive, but the information it provided ultimately helped the City reach a settlement agreement with its solid waste contractor that resulted in increased revenues to the City’s General Fund and an amended and restated franchise agreement with new terms favorable to the City.”

—Troy L. Butzlaff, ICMA-CM
City Administrator
City of Placentia

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Solid Waste Audits

Our innovative approach to waste hauler franchise fee audits provides agencies with a higher success rate of fee recovery than what the standard methodology offers. At the end of our analysis, our clients are better equipped to accurately monitor future franchise fee payments, recover all revenue due, and perpetuate low-cost monitoring procedures that eliminate the need for future audits.

Our first step is to apply a “Reasonableness Test.” This looks at the hauler’s business from a weight and rate basis to determine if reported revenues are sound. If a full audit is warranted, this first-step review targets our efforts and maximizes audit efficiency.

Solid Waste and Related Services

- Solid Waste Audits
- Infrastructure Evaluation
- Solid Waste Operations and Management
- Compliance Consulting
- New Revenues



Willdan Financial Services is the only solid waste auditor that includes a review of the franchise agreement and rate increase calculations as part of our franchise fee audit. This extra step is vital to a successful audit and often results in fee recovery amounts that exceed franchise fee errors.

Our innovative revenue-to-ton approach cuts through the complications created by an industry that typically charges by volume, yet apportions cost on a weight basis.

Are You Maximizing Your Franchise Fee Revenue?



Infrastructure

With decades of experience in the solid waste material recovery and transfer industry, our team is prepared to assist your municipality with permitting, operation, audit review, evaluation, and development of your local solid waste infrastructure.

Having designed, developed, and operated a number of Los Angeles County’s largest material recovery and transfer stations, the Willdan team has real and practical experience. Our unique qualifications set us apart from the typical solid waste facility auditor and consultant, affording our clients unparalleled professional consulting services in the solid waste and recycling industry.

Solid Waste Operations and Management

The Willdan team is distinctly qualified to assist your municipality in any and all day-to-day management and oversight tasks associated with the solid waste and recycling services. With our team of seasoned professional solid waste consultants, we are prepared to assist in the operation, management, evaluation, reporting, proposal preparation, and auditing of commercial and residential solid waste collection and recycling services.

Compliance Consulting

The Willdan team has assisted municipalities with solid waste compliance issues since the implementation of California’s Integrated Waste Management Act. We have performed waste generation studies, developed waste management plans, and have assisted with the implementation and ongoing management of a number of municipal compliance programs. Our clients have achieved some of the highest diversion rates in the State and with the help of Willdan Financial Services many have maintained high levels of compliance for as many as 18 consecutive years.

Whatever your compliance dilemma, Willdan has a proven solution. Our experience allows us to quickly address issues, saving our clients time and money.

We are so confident in our ability to help that we offer a free initial review. If your jurisdiction has no problem areas or programs that are costing too much for the benefits they provide, our review will provide a clean “bill of health.” However, if we do uncover a problem, Willdan Financial Services will be ready to respond.

New Revenues

Willdan offers ways to generate new revenues with little or no start-up costs. We see opportunity where others don’t, and we get results. Just this past year, our revolutionary recycling permit program helped one client add \$250,000 in revenue at a time when it was desperately needed. We know where to look for revenue and we are available to recover it for you.

